

For over 15 years Prometis Partners has been advising the manufacturing industry on how to improve their companies' operations and profitability and prepare for transition down the line. We are a family business, and our mission is to help owners of small and mid-sized businesses realize more value when they decide to sell their companies.

We are specialists in the manufacturing environment and have developed a proven process that drives value. In order to expand our clients' options and allow them to sell on their own terms and timeline, realizing a maximum selling price, we encourage them to make crucial changes now that will improve their company's cash flow and value over time. For many owners this process should begin years before they want or need to sell their companies.

## Our process has two phases.

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**During Phase I** we conduct an assessment of the company to determine how much work needs to be done. We determine how well company leadership works together and how dependent the business is on the owner. We analyze the company itself and how it ranks and operates within the industry, and we interview the leadership team and family members about their goals and needs. **During Phase 2** we work with company leaders to correct problems and implement enhancements, facilitating strategic planning and leadership development. No problem is too large or small to fix. We have seen it all and helped so many companies realize success and profitability when they need it most.

We are located in the heart of West Michigan, home to a wide variety of industries and an inspiring level of entrepreneurial vision. Assisting manufacturing companies is the core of our business. A successful transition of a healthy manufacturer is good for the company, good for the owner, and essential for our great state.

You can learn more via our website at, prometispartners.com.

